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NAI Tech Products Expands European Sales and Technical Services in Strategic Alliance with Visiplex

AUBURN, California and Geilenkirchen, Germany (November 1, 2004) - NAI Tech Products, a leading manufacturer of DICOM network connectivity solutions, digital imaging components, services and PACS accessories, and Visiplex Medical Systems GmbH have entered into a strategic technical services and distribution agreement that provides service and support for all European and Middle Eastern countries.

Under the terms of the agreement Visiplex will establish a technical support center to provide warranty and after-warranty product support via a call center and on-site field installation services for all NAI Tech Products' systems. Visiplex will also market and distribute NAI Tech's DiCOM box®, MDR® Medical Digital Recorder™ and PACS Print® products throughout Europe and the Middle East. The agreement firmly establishes NAI's position within the European Union and allows NAI to offer support services in Europe comparable to services provided in the United States.

"We are looking forward to this new partnership with NAI," said Bernd Keusemann, Visiplex managing director. "NAI offers the best solutions for DICOM connectivity and media recording while Visiplex has a long standing reputation for the highest level of technical knowledge and support in medical video, DICOM network integration and product support. Our agreement with NAI Tech means we can offer the combined advantages of a superior product and technical services not available in the market before."

NAI Tech Products is a leader in DICOM connectivity solutions and a global supplier to manufacturers of diagnostic imaging equipment, PACS and distributors of conventional and digital imaging solutions. More than 5000 of their DICOM box® connectivity systems are installed worldwide. Recently, NAI Tech introduced a line of medical DVD recorders, the MDR® and will unveil their new MDR®-Video at RSNA 2004. The new system allows any modality to capture dynamic image series to a CD or DVD in DICOM format, and is ideal for portable

applications such as ultrasound and mobile C-arms as well as digital receptor imaging and CR computed radiography.

"NAI has been looking for a partner in Europe which could provide an extension to our sales and marketing, but most importantly, offer the technical services that are crucial to our success," explained Paul Dempster, vice president and general manager of NAI Tech Products. "Visiplex has extensive technical skills in medical video and DICOM making their organization a perfect fit. They also have an existing customer base including dealers and OEMs which are the targeted customers for our products. Our customers value our technical services and now, through Visiplex, we are able to providing on-site and remote product support throughout the EU and surrounding regions."

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About Visiplex Medical Systems GmbH

Established in 1981 Visiplex is a leading provider of imaging components, and services tailored to medical equipment manufacturers and distributors, including those supplying PACS and digital imaging solutions. Headquartered in Geilenkirchen, Germany, Visiplex offers a wide range of medical imaging products including monitors, LCD displays, DICOM connectivity solutions, image storage devices, video recorders, cameras, spare parts and depot repair services. Visiplex provides technical support for all of its products and on-site field services. For additional information visit www.visiplex.de.

About NAI Tech Products

NAI Tech Products, located in Auburn, California, is a leader in the development, marketing and service of innovative DICOM integration products that format, transmit, store, print and display medical images in DICOM format. NAI Tech is a division of North American Imaging, the leading independent supplier of replacement x-ray tubes, CT tubes, medical image intensifiers, CCD and digital camera upgrades. The company is a wholly owned subsidiary of McDonough Medical Products Corporation, Deerfield, Illinois. For additional information visit www.dicombox.com, www.tubenet.com or www.mcdonoughmedical.com.

